

EU-MERCOSUR FTA

CONSOLIDATING TRADE WITH MERCOSUR

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Brussels, 9 March 2017



COCERAL MEMBERS

ASSOCIATE MEMBERS



**EXTRAORDINARY
MEMBERS**

21 Member Associations
15 EU countries

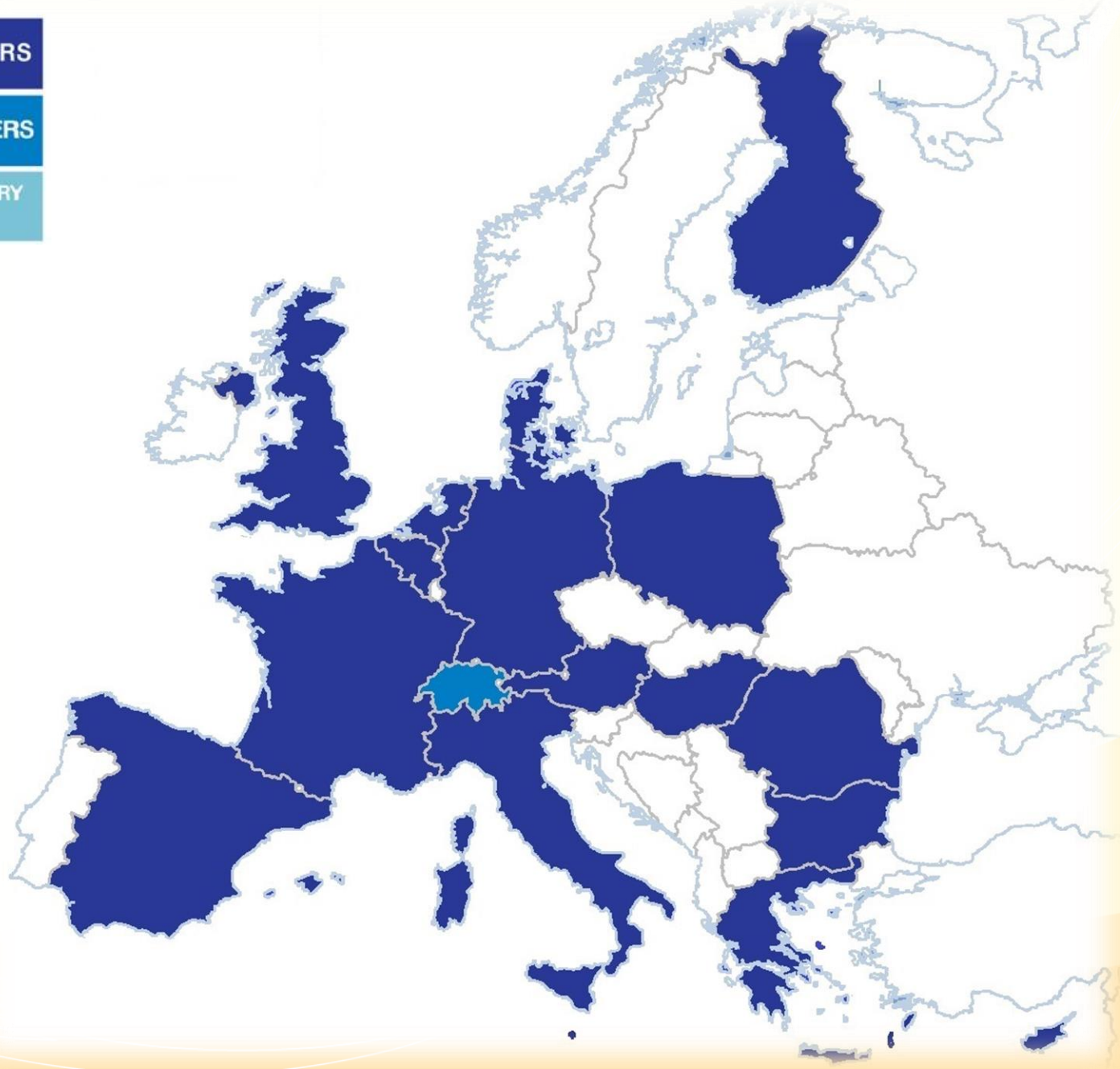
Associate Members

- Switzerland
- Euromalt
- Euromaisiers

1 Extraordinary Member

- Gafta

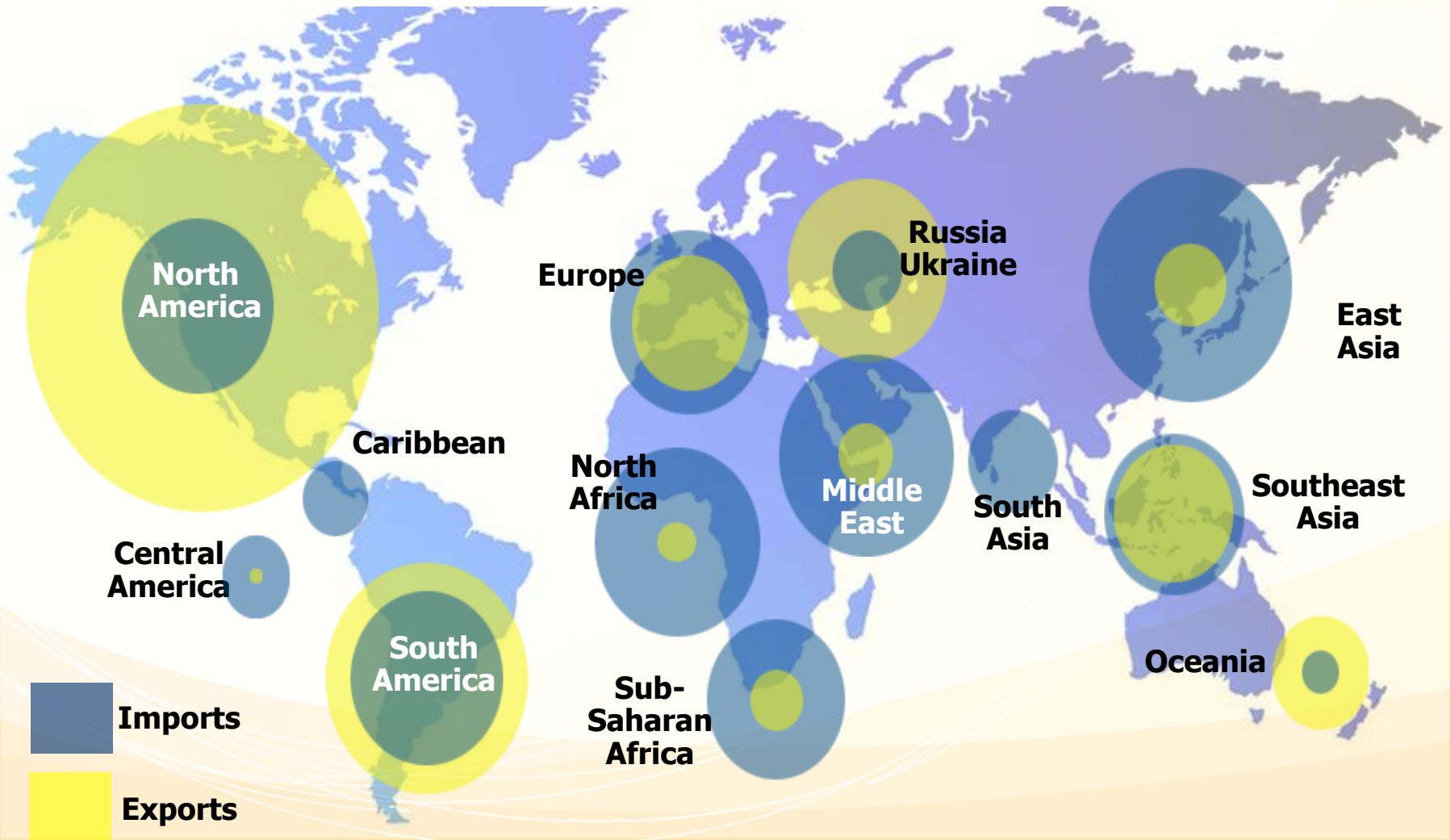
3,500 companies



Representativeness in the Food&Feed chain

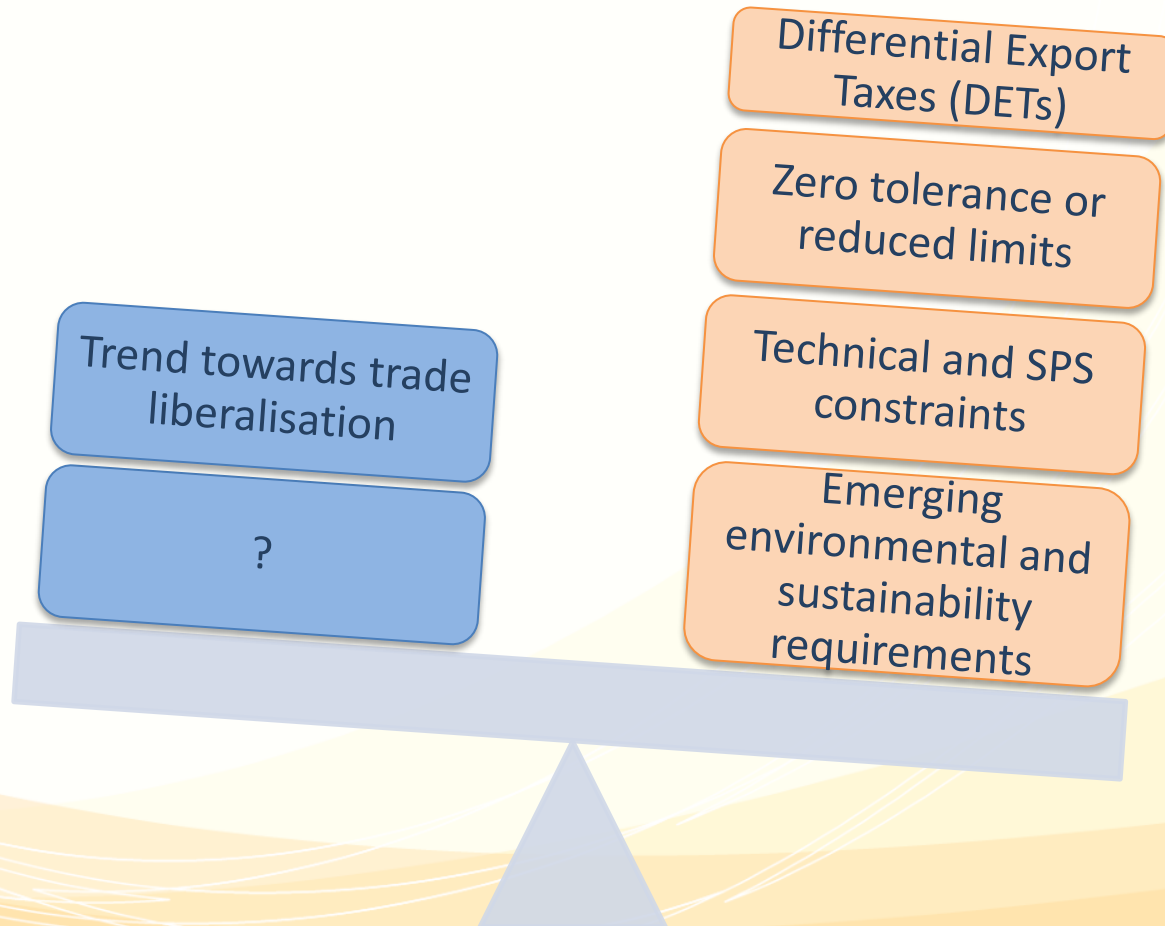


Global Picture in Agriculture Trade



TARIFF
Trade barriers

NON-TARIFF
Trade barriers



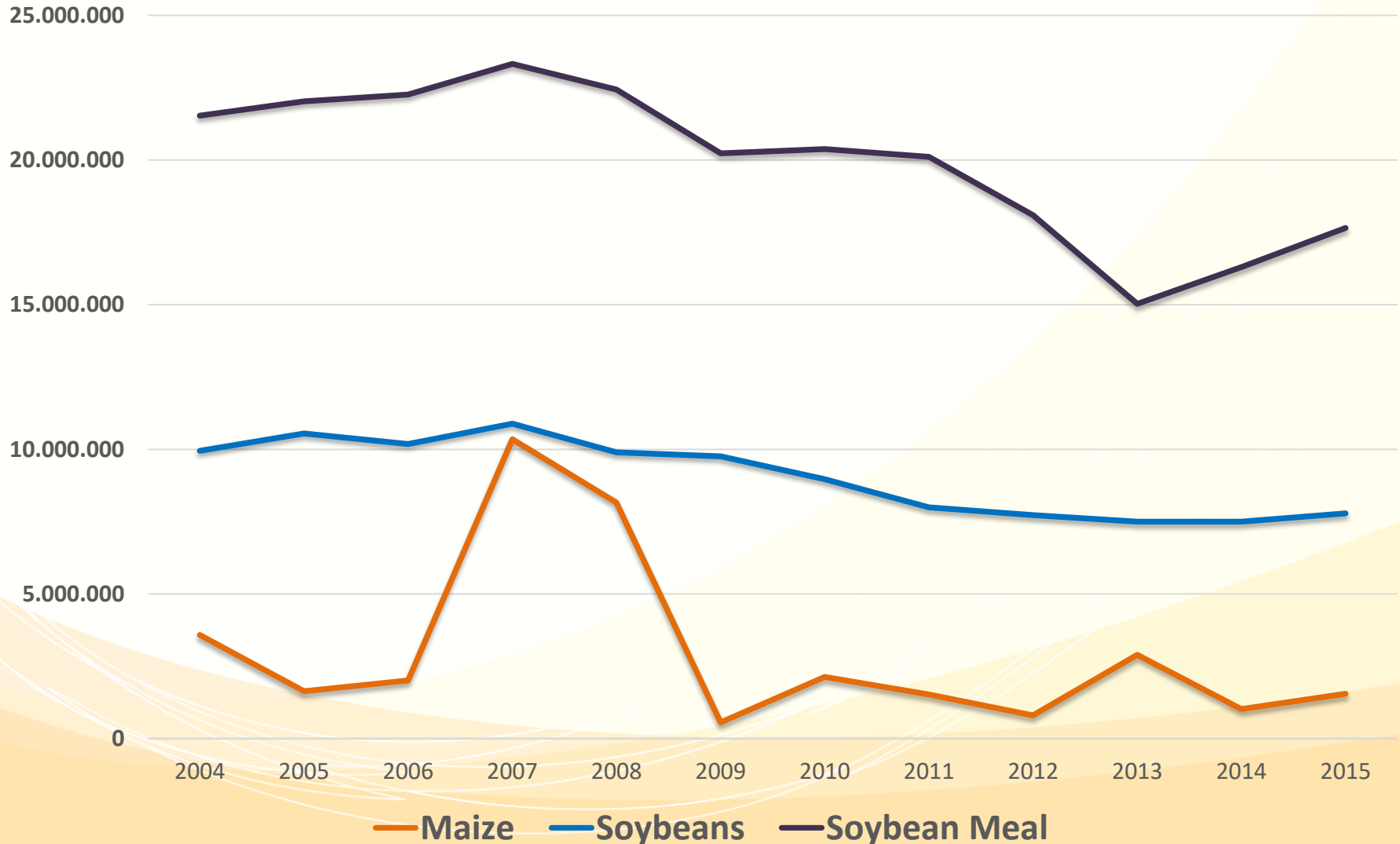
Multilateral versus Bilateral Agreements



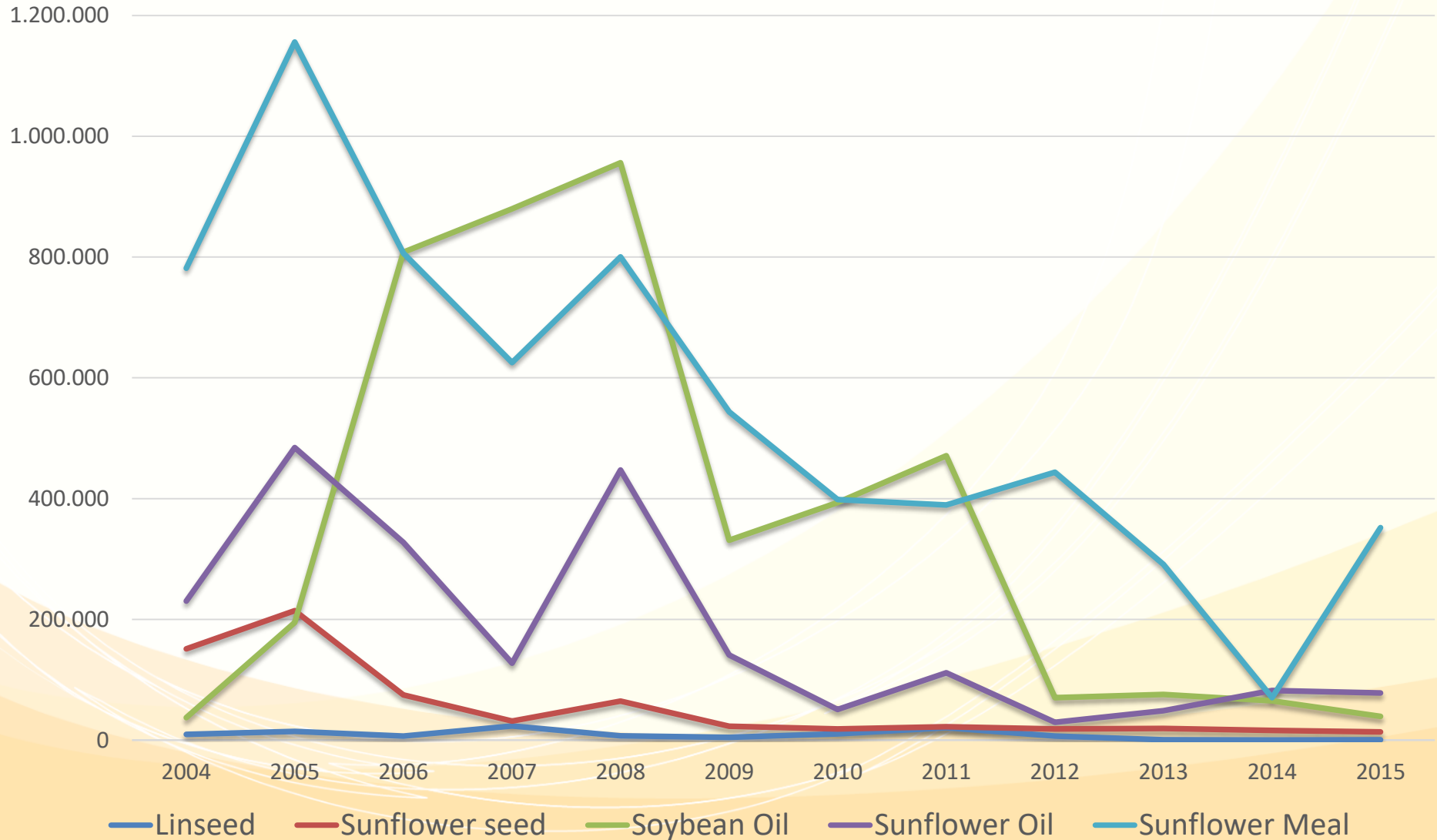
EU Imports from MERCOSUR (t,2015)

31 million tonnes

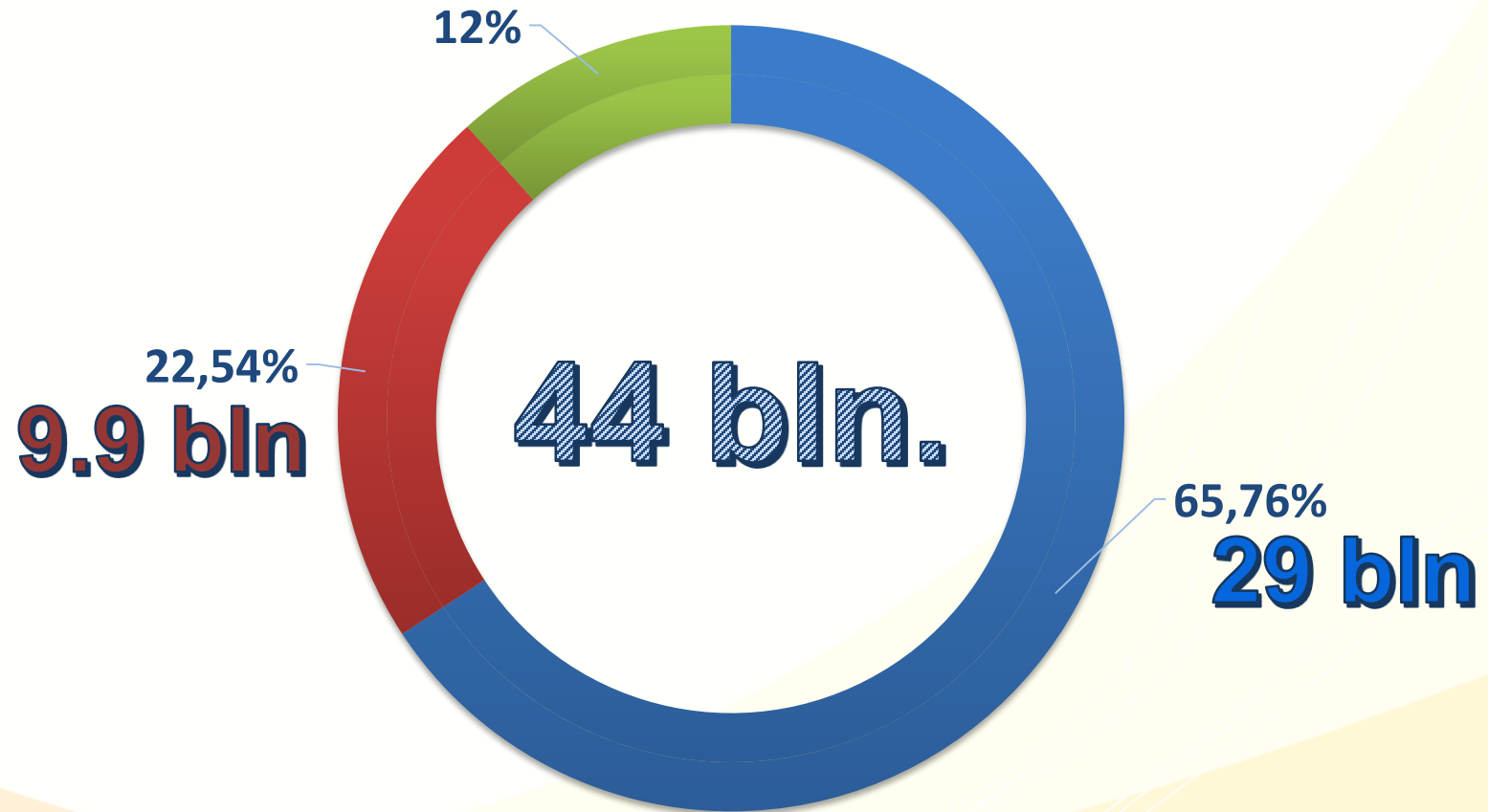
SBM



EU Imports from MERCOSUR (t,2015)



EU Imports from MERCOSUR (2015, EUR)



■ EU Agricultural Imports ■ Imports by COCERAL Members ■ Non-ag Imports

EU-MERCOSUR Trade Barriers

- **Differential Export Taxes (DETs)**
 - Argentina imposes differentiated export taxes for Soybeans and Soybean-derived products
 - Inability to source soybeans from the MERCOSUR
- **Biotechnology**
 - Zero tolerance policy and asynchronous authorizations bear unbearable legal compliance risks
 - 1 incident = 50,000 tons corn/soy shipment = circa €25 ml loss
- **Plant Protection**
 - Different active substances authorized for plant protection products
 - Diverging maximum residue limits
- **Sustainability**
 - Emerging issues, including deforestation, environmental footprint, biofuels, LULUCF, etc.



COCERAL:

Working together to make trade work

Thank you for your attention

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